Health Administration, M.H.A.

Degrees Offered

Master of Healthcare Administration

Nature of the Program

A Master of Health Administration (MHA) is a professional degree focused on the organization, delivery and management of healthcare and public health systems and services. It is the premier professional program for those seeking to lead the healthcare organizations and health systems of the future.

The WVU MHA program prepares students for promising careers leading innovative, population health-oriented organizations and health systems. Graduates leave our program with the skills necessary to work in a variety of healthcare and public health settings such as hospitals, medical group practices, long-term and rehabilitation care, behavioral health systems, healthcare consulting firms, and health departments. Students will also be excellently prepared for post-graduate administrative fellowships.

The MHA program at WVU focuses on providing students with both a breadth and depth of knowledge in areas critical to success as an administrative leader in the health sector, including:

- · Health Services & Operations Management
- Leadership & Organizational Behavior
- · Health Finance & Economics
- · Health Policy, Law & Ethics
- · Strategic Planning & Managerial Decision Making
- · Project Management
- · Healthcare Quality & Outcomes Management

The program requires courses across these disciplines. Additionally, elective courses allow students to specialize in a variety of areas. Importantly, a robust practice-based internship requirement assures students experiential application of the competencies and skills learned in the classroom.

FACULTY

PROFESSORS

- · Nicholas Castle PhD (Pennsylvania State University)
- Jeffrey Coben MD (University of Pittsburgh)
- Darren Liu DPH (University of Pittsburgh)

ASSOCIATE PROFESSORS

- Thomas Bias PhD (West Virginia University)
- Erik Carlton DrPH (University of Kentucky)
- Stephen Davis PhD (West Virginia University)
- Robert Duval PhD (Florida State University)
- France Weaver PhD (University of North Carolina Chapel Hill)
 Director, MHA Program

ASSISTANT PROFESSORS

- Sarah Woodrum DrPH (University of Illinois Chicago)
- · Heather Henderson EdD (West Virginia University)
- W. Constinia Charbonnette EdD (West Virginia University)
- Michael Fisher PhD (University of California San Francisco)

Admissions for 2025-2026

If you are ready to apply to West Virginia University School of Public Health, the admissions team is here to assist you.

MASTER OF HEALTH ADMINISTRATION (MHA) ADMISSION GUIDELINES

- Baccalaureate degree from an accredited college or university with a preferred overall GPA of 3.5, minimum 3.0
- International students must meet WVU's minimum score requirements for English language proficiency. (https://graduateadmissions.wvu.edu/information-for/international-students/#:~:text=WVUs%20minimum%20score%20requirements%20for,TOEFL%20Essentials%3A%2090)
- Other requirements:
 - Resume
 - Letter(s) of recommendation (2-3)
 - · Personal statement

APPLICATION PROCESS

Our Master of Health Administration program participates in the Schools of Public Health Application Service (SOPHAS), http://www.sophas.org/. **The MHA Admissions process has two steps**. (1) All **MHA applications** must be submitted through the national SOPHAS service and (2) applicants must also submit a WVU Graduate application, https://graduateadmissions.wvu.edu/.

In addition to the application, applicants must submit to SOPHAS a personal statement, two or three letters of reference, a current resume/curriculum vitae, and all university transcripts. SOPHAS requires **original transcripts** from **ALL** U.S. and International institutions attended (even Study Abroad).

There is a SOPHAS application fee.

- E-submit your application as soon as the applicant entered information is complete. Do NOT wait for SOPHAS to receive transcripts, recommendations or test scores.
- Plan Ahead! Allow up to 4 weeks for SOPHAS to verify grades, process, and mail your application to your designated institutions after your documents have been received.
- SOPHAS grants fee waivers based on financial need for Peace Corps Volunteers, McNair Scholars, Gates Millennium Scholars Program, AmeriCorps, U.S., and International applicants.

Once the department has reviewed the SOPHAS application, students will receive a communication from the WVU School of Public Health regarding their recommendation for acceptance and instructions to complete the WVU graduate application and pay the application fee.

Please Note: There are both SOPHAS and WVU application fees.

Major Code: 8415

Master of Health Administration

Code	Title	Hours
Minimum GPA of 3.0 is required.		
PUBH 540	Leading and Managing Health Organizations	3
HPML 510	Health Economics	3
HPML 522	Introduction to Data Analytics for Health Administrators	3
HPML 523	Healthcare Finance	3
HPML 555	Health Services Project Management	3
HPML 556	Managerial Epidemiology & Strategy	3
HPML 575	Health Insurance & Revenue Cycle	3
HPML 582	Managing Quality Improvement in Healthcare	3
HPML 601	Health Policy, Law, and Ethics	3
HPML 626	Internship	1
HPML 659	Comprehensive Experience in Healthcare Management	3
Graduate Seminar		2
HPML 596	Graduate Seminar	
Graduate Seminar		2
HPML 696	Graduate Seminar	
Total Hours		35

If a student (a) is not working full-time in health administration when joining the MHA Program or (b) has not majored in a public health discipline (e.g., health administration, biostatistics, public health) or equivalent, within the five years prior to admission into the MHA program, they are required to take the course listed below (HPML 502) and obtain at least a B+ in that course. That course needs to be successfully completed by the end of the 1st semester in the MHA program.

Suggested Plan of Study

First Year						
Fall	Hours	Spring	Hours	Summer	Hours	
HPML 522		3 PUBH 540		3 HPML 626		1
HPML 575		3 HPML 523		3		
HPML 582		3 HPML 555		3		
HPML 596		1 HPML 596		1		
		10		10		1
Second Year						
Fall	Hours	Spring	Hours			
HPML 556		3 HPML 601		3		
HPML 510		3 HPML 659		3		
HPML 696		1 HPML 696		1		
		7		7		

Total credit hours: 35

Dual Degree

• Doctor of Pharmacy/Master of Health Administration

PharmD Requirements

Code	Title	Hours
PALM 301	Principles of Human Anatomy	3
PSIO 541	Integrative Physiology	4
PHAR 703	Pharmacy Practice Experience 1	1
PHAR 710	Pharmacy Practice Experience 2	1
PHAR 800	Introduction to Pharmacy	4
PHAR 801	Drug Delivery	5
PHAR 802	Preparation of Pharmaceutical Products	1
PHAR 807	Pharmacy Calculations	1
PHAR 810	Community Pharmacy Practice	2
PHAR 811	Foundational Pharmacy Skills	1
PHAR 812	Drug Chemistry	2
PHAR 813	Biopharmaceutics and Pharmacogenomics	4
PHAR 814	Biochemical Pharmacology	4
PHAR 815	Self-Care	3
PHAR 817	Principles of Immunology and Microbiology	2
Community Rotation Requirement		4
PHAR 818	Intro Community Rotation	
PHAR 820	Population Health and Policy	3
PHAR 821	Pain	1
PHAR 823	Pulmonology	2
PHAR 824	Cardiology	5
PHAR 826	Evidence-Based Practice	3
PHAR 825	Nephrology	2
PHAR 830	Health Systems Pharmacy Practice	2
PHAR 833	Endocrinology	3

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PHAR 835	Autoimmune Diseases	2
Research in the Pharmace	eutical Sciences	2
PHAR 836	Research in Pharmacy	
PHAR 837	Quality and Outcomes in Pharmacy Practice	2
Intro to Institutional Rotation	on (repeated for a total of 2 credit hours)	2
PHAR 838	Intro Institutional Rotation	
PHAR 840	Pharmacy Practice Management	3
PHAR 843	Gastroenterology and Nutrition	2
PHAR 844	Infectious Diseases	3
PHAR 845	Neurology and Psychiatry	4
PHAR 848	Acute Care Practice Experience	2
PHAR 849	Ambulatory Care Practice Experience	2
PHAR 853	Hematology/Oncology	3
PHAR 854	Special Populations	3
PHAR 858	Comprehensive Assessment of Practice	3
PHAR 859	Pharmacy Law	2
Rotations		40
PHAR 760	Acute Care Rotation 1	
PHAR 761	Acute Care Rotation 2	
PHAR 762	Ambulatory Care Rotation 1	
PHAR 763	Ambulatory Care Rotation 2	
PHAR 764	Elective Rotation 1	
PHAR 765	Elective Rotation 2	
PHAR 766	Selective Rotations	
PHAR 770	Community Rotation	
PHAR 772	Institutional Rotation	
Current Topics Requiremen	nt	2
PHAR 860	Current Topics in Pharmacy	
Total Hours		140

MHA Requirements

Code	Title	Hours
Minimum GPA of 3.0 is required.		
HPML 510	Health Economics	3
HPML 522	Introduction to Data Analytics for Health Administrators	3
HPML 523	Healthcare Finance	3
HPML 555	Health Services Project Management	3
HPML 556	Managerial Epidemiology & Strategy	3
HPML 575	Health Insurance & Revenue Cycle	3
HPML 659	Comprehensive Experience in Healthcare Management	3
Graduate Seminar		2
HPML 696	Graduate Seminar	
Total Hours		23

Suggested Plan of Studies

First Year						
Fall	Hours	Spring	Hours	Summer	Hours	
PALM 301		3 PHAR 810		2 Intro Community Rotation		4
PSIO 541		4 PHAR 811		1 PHAR 818		
PHAR 800		4 PHAR 812		2		
PHAR 801		5 PHAR 813		4		

PHAR 802		1 PHAR 814		4			
PHAR 807		1 PHAR 815		3			
PHAR 703		1 PHAR 817		2			
		PHAR 710		1			
		19		19			4
Second Year							
Fall	Hours	Spring	Hours	,	Summer	Hours	
PHAR 820		3 PHAR 821			ntro Institutional Rotation		2
PHAR 823		2 PHAR 825		2	PHAR 838		
PHAR 824		5 PHAR 830		2			
PHAR 826		3 PHAR 833		3			
HPML 522		3 PHAR 835		2			
HPML 575		3 Research in the		2			
		Pharmaceutical					
		Sciences					
		PHAR 836					
		PHAR 837		2			
-		HPML 555		3			
		19		17			2
Third Year							
Fall	Hours	Spring	Hours		Summer	Hours	
PHAR 840		3 PHAR 859			Complete 2 rotations rom the following:		10
PHAR 843		2 Hematology/Oncolo	ogy	3	PHAR 760		
PHAR 844		3 PHAR 854		3	PHAR 761		
PHAR 845		4 PHAR 858		3	PHAR 762		
Select 1 of the follow	ving:	2 Select course not y completed:	ret	2	PHAR 763		
PHAR 848		PHAR 848			PHAR 764		
PHAR 849		PHAR 849			PHAR 765		
HPML 510		3 HPML 523		3	PHAR 766		
		HPML 696		1	PHAR 770		
					PHAR 772		
		17		17			10
Fourth Year							
Fall	Hours	Spring	Hours				
PHAR 860		1 PHAR 860		1			
Complete 3 rotations	S	15 Complete 3 rotation		15			
from the following		from the following of					
of those not yet completed:		those not yet comp	ietea.				
PHAR 760		PHAR 760					
PHAR 761		PHAR 761					
PHAR 762		PHAR 762					
PHAR 763		PHAR 763					
PHAR 764		PHAR 764					
PHAR 765		PHAR 765					
PHAR 766		PHAR 766					
PHAR 770		PHAR 770					
PHAR 772		PHAR 772					
HPML 556		3 HPML 659		3			

HPML 696	1	
	20	19

Total credit hours: 163

Accelerated Programs

- Bachelor of Science in Health Informatics and Information Management & Master of Health Administration (p. 6)
- Bachelor of Science in Health Services Administration & Master of Health Administration (p. 8)

Degree Requirements

Code	Title	Hours
University Requireme	ents	22
HIIM/MHA ABM Prog	ram Requirements	25
Undergraduate HIIM	Program Requirements	74
Graduate MHA Progr	am Requirements	21
Total Hours		142

University Requirements

Code	Title	Hours
General Education Foundations	(GEF) 1, 2, 3, 4, 5, 6, 7, and 8 (31-37 cred	s)
Outstanding GEF Requirements 1, 4, 6, 7, and 8		
HIIM 191	First-Year Seminar	1
Total Hours		22

HIIM/MHA ABM Program Requirements

Code	Title	Hours
BIOL 102	General Biology 2	4
& 102L	and General Biology 2 Laboratory (GEF 2)	
CS 101	Intro to Computer Applications (GEF 8)	4
PHIL 331	Health Care Ethics (GEF 5)	3
STAT 111	Understanding Statistics (GEF 3)	3
PALM 200	Medical Terminology	3
PALM 205	Introduction to Human Anatomy	4
& PALM 206	and Human Anatomy Laboratory	
PSIO 241	Elementary Physiology	4
Total Hours		25

Undergraduate HIIM Program Requirements

Code	Title	Hours
A grade of C- or higher must be earn beginning with 400-level HIIM course	ned in all graded HIIM undergraduate courses required for the major. A GPA of 3.0 or higher is required es and all HPML courses.	
HIIM 110	Introduction to U.S. Healthcare Delivery System	3
HIIM 112	Fundamentals of Health Information Management	3
HIIM 231	Health Information Management Applications	2
HIIM 233	Health Informatics and Information Management Disease Fundamentals and Management	3
HIIM 235	Coding and Classification of Diseases	3
HIIM 237	Introduction to Professional Practice	1
HIIM 240	Classification of Healthcare Procedures	3
HIIM 242	Healthcare Reimbursement and Revenue Cycle Management	2
HIIM 244	Principles of Health Informatics and Information Management Quality Management	2
HIIM 246	Fundamentals of Clinical Documentation Improvement	3
HIIM 247	Registries in Healthcare	2

Managing Quality Improvement in Healthcare Graduate Seminar	3
Managing Quality Improvement in Healthcare	3
Health Services Project Management	3
Capstone in Health Informatics & Information Management	3
Health Informatics and Information Governance	3
Health Informatics & Information Management Administration	3
Leadership in Health Informatics & Information Management	3
Healthcare Analytics 2	2
Health Informatics & Information Management Research	3
Health Informatics & Information Management Professional Practice 2	1
Healthcare Analytics 1	2
Healthcare Data Design	3
Data Governance in Healthcare Systems	3
Application of Healthcare Classification Systems	3
Health Informatics and Information Management Legal Issues	3
Healthcare Information System Analysis and Design	3
Healthcare Data Privacy, Confidentiality, and Security	3
Health Informatics and Information Management Professional Practice 1	1
	Healthcare Data Privacy, Confidentiality, and Security Healthcare Information System Analysis and Design Health Informatics and Information Management Legal Issues Application of Healthcare Classification Systems Data Governance in Healthcare Systems Healthcare Data Design Healthcare Analytics 1 Health Informatics & Information Management Professional Practice 2 Health Informatics & Information Management Research Healthcare Analytics 2 Leadership in Health Informatics & Information Management Health Informatics & Information Management Health Informatics and Information Governance Capstone in Health Informatics & Information Management Health Services Project Management

Graduate MHA Program Requirements

Code	Title	Hours
A grade of C- or higher must be earn beginning with 400-level HIIM course	ned in all graded HIIM undergraduate courses required for the major. A GPA of 3.0 or higher is required es and all HPML courses.	
HPML 510	Health Economics	3
HPML 523	Healthcare Finance	3
HPML 556	Managerial Epidemiology & Strategy	3
HPML 575	Health Insurance & Revenue Cycle	3
HPML 601	Health Policy, Law, and Ethics	3
HPML 626	Internship	1
HPML 659	Comprehensive Experience in Healthcare Management	3
Graduate Seminar		2
HPML 696	Graduate Seminar	
Total Hours		21

Suggested Plan of Study

First	Year
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Fall	Hours	Spring	Hours		
HIIM 191		1 STAT 111 (GEF	3)	3	
BIOL 102 (GEF 2)	3 PALM 205		3	
BIOL 102L (GEF	2)	1 PALM 206		1	
CS 101 (GEF 8)		4 HIIM 110		3	
PALM 200		3 HIIM 112		3	
ENGL 101 (GEF	1)	3 GEF 4, 6, 7, or 8		3	
		15		16	

Second Year

Fall	Hours	Spring	Hours	
ENGL 102 (GEF 1)		3 HIIM 240		3
HIIM 231		2 HIIM 242		2
HIIM 233		3 HIIM 244		2
HIIM 235		3 HIIM 246		3
HIIM 237		1 HIIM 247		2

	3 HIIM 248		1		
	PSIO 241		4		
	15		17		
Hours	Spring	Hours			
	3 HIIM 360		3		
	3 HIIM 362		3		
	3 HIIM 364		3		
	3 HIIM 366		2		
	3 HIIM 368		1		
	3 GEF 4, 6, 7, or 8		3		
	18		15		
Hours	Spring	Hours	Summer	Hours	
	3 HIIM 480		3 HPML 626		1
	2 HIIM 482		3		
	3 HIIM 484		3		
	3 HPML 555		3		
	1 HPML 596		1		
	12		13		1
Hours	Spring	Hours			
	3 HPML 523		3		
	3 HPML 601		3		
	3 HPML 659		3		
	1 HPML 696		1		
	10		10		
	Hours	PSIO 241 15 Hours Spring 3 HIIM 360 3 HIIM 362 3 HIIM 364 3 HIIM 366 3 HIIM 368 3 GEF 4, 6, 7, or 8 18 Hours Spring 3 HIIM 480 2 HIIM 482 3 HIIM 484 3 HPML 555 1 HPML 555 1 HPML 596 12 Hours Spring 3 HPML 523 3 HPML 601 3 HPML 659 1 HPML 659 1 HPML 696	PSIO 241 15 Hours Spring 3 HIIM 360 3 HIIM 362 3 HIIM 364 3 HIIM 366 3 HIIM 368 3 GEF 4, 6, 7, or 8 18 Hours Spring Hours 4 Hours Spring Hours 3 HIIM 480 2 HIIM 482 3 HIIM 484 3 HPML 555 1 HPML 596 12 Hours Spring Hours 12 Hours Hours	PSIO 241 15 Hours Spring Hours 3 HIIM 360 3 HIIM 362 3 HIIM 364 3 HIIM 366 2 HIIM 368 3 HIIM 368 1 Hours 18 Hours Spring Hours Summer 3 HIIM 480 2 HIIM 482 3 HIIM 484 3 HHML 555 3 HHML 555 1 HPML 555 1 HPML 596 1 Hours Spring Hours Hour	PSIO 241

Total credit hours: 142

The School of Public Health's Accelerated Bachelor's to Master's (ABM) program offers highly motivated Health Services Administration students with an interest in the Master of Health Administration (MHA) the opportunity to complete their Bachelor of Science and earn an MHA degree in an accelerated format.

To be eligible for this program, you must:

- Be enrolled in the Health Services Administration major.
- Have a minimum GPA of 3.5
- Earn a minimum grade of A in PUBH 205 Writing for Public Health Audiences, by the time they start the ABM.
- Have completed a minimum of 60 credits, but not more than 75 credits.
 - Transfer students must have completed 24 credit hours as degree-seeking students at WVU before applying.
- The Qualtrics application will open from October 1-March 1.
- Students applying for the ABM cannot be enrolled in a dual degree program.

Students apply using a Qualtrics application form that requires a resume, personal statement, and two references. Students applying to the ABM cannot have any documented infractions with the WVU Office of Student Conduct or any external law enforcement agencies.

Applications are due by March 1, with program admission decisions communicated by the end of the spring semester. An established ABM admissions work group reviews applications.

Students in this ABM program must maintain a minimum cumulative GPA of 3.0 throughout their enrollment in the undergraduate and graduate programs. Students in this ABM will complete all 35 credits of MHA courses, 14 credits of which will be "shared" by both degree programs. This means the ABM curriculum will allow students to substitute required graduate program courses for required bachelor's program courses. Unless given specific permission by the Dean's Office, students admitted to this ABM program must maintain full-time continuous enrollment during fall and spring terms. Enrollment requirements in the summer term of year four are completing a 350-hour internship (HPML 626, 1 credit) at the graduate level.

Students' eligibility to remain in this ABM program will be evaluated at the end of each semester. Students failing to meet program or University standards will be placed on program probation for no more than one semester, after which they will be terminated from the ABM program. Terminated

students and students who choose not to continue the ABM program will be eligible to receive their bachelor's degree after completing the traditional bachelor's degree requirements.

Degree Requirements

Code	Title	Hours
A cumululative GPA of 3.0 is r	equired for the degree.	
University Requirements		57
College Core Requirements		25
Health Services Administration	n Major Requirements	38
MHA Health Administration Pr	ogram Requirements	21
Total Hours		141

University Requirements

Code	Title	Hours
General Education For	undations (GEF) 1, 2, 3, 4, 5, 6, 7, and 8 (31-37 Credi	ts)
Outstanding GEF Req	uirements 1, 2, 3, 5, 6, and 8	28
PUBH 191	First-Year Seminar	1
General Electives		28
Total Hours		57

College Core Requirements

Code	Title	Hours
PUBH 101	Introduction to Public and Community Health	3
PUBH 200	Introduction to Public Health Careers and Information	1
PUBH 201	Global Perspectives of Public Health	3
PUBH 202	Social Determinants of Health	3
PUBH 205	Writing for Public Health Audiences	3
PUBH 211	Biostatistics	3
PUBH 222	Epidemiology	3
PUBH 233	The US Healthcare System: Structures and Incentives	3
PUBH 243	Issues in Environmental Health	3
Total Hours		25

Health Services Administration Major Requirements

Code	Title	Hours
•	or students in the Health Services Administration major to be considered for admission to the accelerated	
bachelors to master's program.		
PUBH 230	Introduction to Health Administration	3
PUBH 311	Health Data Management and Visualization	3
PUBH 331	Introduction to Health Policy	3
PUBH 439	Financials Tools for Health Administration	3
PUBH 464	Ethical, Legal and Financial Issues in Healthcare	3
HPML 522	Introduction to Data Analytics for Health Administrators	3
HPML 555	Health Services Project Management	3
HPML 582	Managing Quality Improvement in Healthcare	3
HPML 540	Leading and Managing Health Organizations	3
HPML 596	Graduate Seminar	2
Culminating Experience Coursework		
Minimum grade of C- is required.		
PUBH 400	Field Placement Preparation Seminar	1
PUBH 482	Health Management Internship	6

PUBH 489	School of Public Health Undergraduate Capstone	2
Total Hours		38

MHA Health Administration Program Requirements

Code	Title	Hours
Minimum GPA of 3.0 is required.		
HPML 523	Introduction to Data Analytics for Health Administration	3
HPML 575	Health Insurance and Revenue Cycle	3
HPML 601	Health Policy, Law, and Ethics	3
HPML 610	Health Economics for Health Services	3
HPML 626	Internship	1
HPML 656	Managerial Epidemiology and Strategy	3
HPML 659	Comprehensive Experience in Health Services Management	3
Graduate Seminar		2
HPML 696	Graduate Seminar	
Total Hours		21

Suggested Plan of Study

Fall	Hours	Spring	Hours	
PUBH 191		1 PUBH 200		1
PUBH 101		3 PUBH 201 (GEF 7	7)	3
ENGL 101 (GEF 1)		3 PUBH 243		3
GEF 2 (Suggested: BIOL 101/101L)		4 GEF 3		3
General Education/ Minor/General Electives	3	3 GEF 8 (Suggested ECON 201)	d:	3
		General Education Minor/General Ele		3
		14		16

Fall	Hours	Spring	Hours	
PUBH 205		3 PUBH 202		3
PUBH 211		3 PUBH 222		3
PUBH 230		3 PUBH 331		3
GEF 1		3 GEF 6		3
General Education/		3 General Educat	tion/	3
Minor/General Electives		Minor/General I	Electives	
(Suggested: PALM 200)		(Suggested: AC	CCT 201)	

15	15
10	10

Third Year

Fall	Hours	Spring	Hours	
PUBH 233		3 PUBH 311	;	3
GEF 5		3 PUBH 439	;	3
GEF 8 (Suggested: COMM 309)		3 GEF 8 (Suggested: ECON 202)	;	3
General Education/ Minor/General Electives		6 General Education/ Minor/General Electives		3
		General Education/ Minor/General Electives		3

15 15

Fourth Year						
Fall	Hours	Spring	Hours	Summer	Hours	
PUBH 400		1 PUBH 482		6 HPML 626		1
PUBH 464		3 PUBH 489		2		
HPML 582		3 PUBH 540		3		
HPML 596		1 HPML 555		3		
HPML 522		3 HPML 596		1		
General Electives		4				
		15		15		1
				10		•
Fifth Year		.0		.0		·
Fifth Year Fall	Hours	Spring	Hours	.0		·
	Hours		Hours	3		·
Fall	Hours	Spring	Hours			·
Fall HPML 575	Hours	Spring 3 HPML 523	Hours	3		·
Fall HPML 575 HPML 656	Hours	Spring 3 HPML 523 3 HPML 659	Hours	3 3		·

Total credit hours: 141

Major Learning Outcomes HEALTH ADMINISTRATION

I. Communication and Relationship Management

- 1. Build collaborative and productive communication and relationships.
- 2. Apply negotiation and conflict resolution skills.
- 3. Prepare effective business communications.
- 4. Demonstrate professional oral communication and presentation skills.

II. Leadership Skills

- 5. Apply methods and techniques related to the leadership and management of health services organizations, employees, and professional staff.
- 6. Generate self-awareness through self-assessment and reflection, to lead others effectively.
- 7. Assess the potential impacts and consequences of decisions in a broad variety of situations.
- 8. Apply problem-solving and evidence-based techniques to health services decisions.

III. Professionalism

- 9. Apply ethical decision-making principles in analyzing clinical/business situations and making decisions.
- 10. Fulfill one's professional commitment.
- 11. Practice community engagement and service.
- 12. Operate as a team member and team leader to meet the goals of a project.

IV. Knowledge of the Healthcare Environment

- 13. Examine issues in health services, including circumstances causing major changes in health systems and services.
- 14. Analyze the legal principles, policies' impacts, such as compliance or conflict of interest, risk management, and governing bodies relevant to health services organizations.
- 15. Comprehend the determinants of health disparities and inequities in health status, health services access and use in various communities.

V. Business and Analytic Skills

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- 16. Formulate an evidence-based strategy, change, and/or innovation based on environmental analysis, development of alternatives, and discernment of a competitive advantage.
- 17. Apply principles and concepts of quality and performance improvement to address relevant problems.
- 18. Analyze health data using data processing tools and methods.
- 19. Interpret quantitative information to inform decision making.
- 20. Manage projects, organizational challenges, or objectives through the complete process, from planning, to implementation, and to assessment.
- 21. Apply economic principles to evaluate the impacts of decisions on individuals and health services organizations.